



Dr Joachim Glatter

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Personal statement

Dr Joachim Glatter is an independent arbitrator and seasoned legal expert **with over three decades of experience in Chinese and international commercial and corporate law**. He has served as counsel and arbitrator in numerous cross-border disputes between European and Chinese parties. Having held senior roles at leading international law firms, he brings extensive knowledge of foreign investment, corporate, commercial and arbitration law in the Greater China region. Dr. Glatter is **President of the German - Chinese Lawyers' Association** and often lectures internationally on Chinese economic law and arbitration.

Skills

- 30+ years of experience in China and Asia-related arbitration
- Particularly experienced with CIETAC, SHIAC, and DIS arbitrations
- Conducts arbitrations in German, English
- Extensive arbitration experience involving Chinese SOEs and JVs

Work history

- **NEXUS ARBITRATOR CHAMBERS**
Independent arbitrator (2015 – present)

Education

- **STUDY OF LAW**
Universities of
Münster, Lausanne,
and Göttingen



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- Dr Glatter served as **PARTNER AT TAYLOR WESSING**, Frankfurt & Shanghai (2002–2014) and for several years as member of the German Board of Management, Taylor Wessing
 - He served as partner at **CLIFFORD CHANCE AND HEAD OF SHANGHAI OFFICE**, (2000–2001) and Head of Beijing Office at Pünder Volhard Weber & Axster (1991–1996)
 - **Internationally recognized arbitrator** with over 30 years of experience in international commercial arbitration, with a particular focus on Greater China and Asia-related disputes.
 - He has acted as **presiding arbitrator, co-arbitrator and counsel** in high-value cross-border matters involving multinational and Chinese parties.
- **UNIVERSITY OF NANJING, PR CHINA**
DAAD scholarship, Chinese language studies, (1986–1987)
 - **PH. D (LAW)**
Göttingen University (1988), Dissertation on Chinese economic law
 - **ADMISSION TO THE BAR**
Frankfurt am Main (1990)
 - **LANGUAGES:**
German (native), English (fluent), Chinese (good), French (basic)

Awards, memberships, highlight cases and publications

- **Arbitrator of numerous arbitration institutions**, such as the German Arbitration Institute (DIS), China International Economic and Trade Arbitration Commission (CIETAC), Shanghai International Arbitration Center (SHIAC), Beijing Arbitration Commission/Beijing International Arbitration Center (BAC/BIAC) and other arbitration institutions
- **Selected Arbitration appointments:** Arbitrator CIETAC (2003), sales contract dispute; Counsel, SHIAC & CIETAC cases (2013–2014); Arbitrator, CIETAC (2015–2017), complex payment of services dispute; Presiding Arbitrator, DIS (2025), China–Germany cross-border dispute
- **Lecturer – Göttingen Summer School on Chinese Law;** ETH Zurich Executive MBA Program; St. Gallen Institute of Management in Asia; Frankfurt School of Finance & Management
- **President – German - Chinese Lawyers' Association**
- Member, German Arbitration Institute (DIS)